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### GENERAL MANAGER'S VIEWPOINT

*by Brad Johnson*

Thank you to those that could attend our 78th Annual NETFC Stockholders Meeting on May 9<sup>th</sup> at the Hopkins County Civic Center. With about 600 folks in attendance, it was a record turnout. We have a lot to be proud of, and our Annual Meeting is a gathering place for some great rural Texans.

With the addition of our Clarksville Farm & Ranch Center, with its Grand Opening Celebration on April 7<sup>th</sup>, your cooperative now truly covers agricultural needs in just about every county in Northeast Texas with Feed and Farm & Ranch Supplies.

The new Canton Farm & Ranch Center location construction is in its 2nd month. Located at the intersection of HWY 243 & HWY 64, we project it to be open in October. The tornado on the east side of town actually hopped over the location before hitting the Dodge dealership about a mile north.

Director elections for District 2, District 4, and an At-Large position were held. Re-elected to 3-year terms were Johnny French, District 2; Harold Bryant, District 4; and Tommy Potts, At-Large District 1. The Nominating Committee chaired by Fred Moseley would like to thank Charlie Emerson, Able Martinez, and Steven Spear for their willingness to serve as candidates for the above positions.

NETFC Board Officers are:

Harold Bryant - President

Andy Wright - Vice President

Al McCool - Secretary/Treasurer

The Nominating Committee this year was comprised of:

District I – Fred Moseley(Chairman) & Tommy Davis

District II – Mark Sustaire & Barry Brewer

District III – James K. (Pee Wee) Bassham & Ben Lamborn(Presenter)

District IV – Ronny Petty & Don Phillips

District V – Bennie Barnes & Felix Lewis

District VI – Lester Taylor & Jackie Pullen

Our Cooperative has grown to over 3700 active members, with the addition of just over 200 members last fiscal year. Our cooperative business does serve both member and non-member needs throughout an 18 county area. Your Board determined that our year-end results will enable a 50% cash patronage dividend and 50% stock distribution to members patronizing NETFC thru FYE 3/31/17. This distribution will occur around December 1<sup>st</sup>.

Have a great June.



### RETAIL FARM SUPPLY & SULPHUR SPRINGS FERTILIZER

by Jim Ratzlaff

903 885 3143 Store    903 885 5036 Fertilizer    800 722 0174 Fertilizer

- The rains have been good for both hay production and have made excellent grazing conditions. And the weeds have germinated well where the grass was thin. We will want to kill the weeds with a herbicide before they rob our grass of needed nutrients such as moisture, and NPK.
- We have a few reports where the grass hoppers are pretty thick. It may be a good idea to check it out and wipe them out for they get big and wipe out the grass.
- We will be getting in the new insecticide for the Vet Guns by the middle of June. Which will be just in time to begin summer war on flies.

## RETAIL FARM SUPPLY & SULPHUR SPRINGS FERTILIZER by Jim Ratzlaff continued

- We are getting good reports on the BovaCreep. With the lower cattle prices BovaCreep will help add extra needed profits next fall.
- For some of our new customers using the Big Ball 110 twine, they have had a few problems with the difference in the diameter of the Big Ball 110 as compared to their old 110 twine they have been using. This generally happens if the guides and the cutter blades are old and have grooves worn into them. To solve this problem, one can rotate the guides a little and get new cutter blades.
- Remember to check out the prices we have on cutter blades, rake teeth, drive shafts, bearings, and chain for all your hay baling needs at your Farm and Ranch Centers.
- A thought for the month, "You can tell who the pioneers are, they are the ones with the arrows hanging out of their back side."

## SULPHUR SPRINGS FARM & RANCH CENTER

By Donnie Peters

903 885 3143

### Preparing for Hay Season



By now, most producers have their first cutting of hay out of the way and making way for an outstanding cutting of quality hay. I would like to remind you of a great opportunity to increase your yields on meadows that are being fertilized and this may be done while spraying for weeds. I am talking about adding 2 quarts to a gallon per acre of humate. Trials conducted showed an increase of yields that were 30% higher when 2 quarts per acre were applied on plots that were fertilized and a 54% increase where a gallon per acre was applied. Now what is it going to cost to get this return? The addition of 2 quarts per acre will cost \$3 to \$3.50 per acre and the gallon rate will be twice as much. The difference depends on the quantity that you purchase. If you purchase the humate in 5 gallon buckets, It costs \$35 for a bucket but a 250 gallon tote will cost \$6 per gallon.

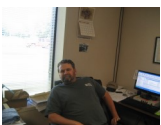
The way that the humate increases yield is that it increases the sugars in the plant that are translocated to the roots. This increase of sugars will increase the microbes in the soil and in turn will make the nutrients more available to the plants.

In addition, the humate will also increase the effectiveness of the herbicide when applied with the herbicide. Be sure to add surfactant. In addition, we are running a special offer for Patriot which will treat 80 acres, 2- 5 gallon buckets of humate and a 2.5 gallon jug of Enhancer and get a discount of \$34 when purchasing at the same time. There is no limit on the offer. Look it over and be glad you did.

## A Wink And A Glance at Sabine Valley Feeds

by Blake Smith

800 962 9485



As we are getting through the summer months we are going to work hard to keep our competitive edge on the other feed companies in the bag feed business, We have the best products for the money that you can buy and we do not sacrifice quality on any of our feeds, The 20% Ranch Hand Cubes and 14% Bova -Creep are the staples of our company, and its because they work for you and it really is a good looking product. We also have worked really hard to improve our line of horse feeds with the help of Dr. Winn. We have made our feeds better. We will always strive to keep quality and freshness a main priority in our business. We try not to over run any product that we don't think is going to move within a two week period. Most of our feeds are run weekly to not get overstocked and to maintain freshness. We will continue on that same plan through the summer months, when it gets harder to maintain. We do appreciate all who purchase our products and their patronage to Northeast Texas Farmers Coop.

**“OWNED BY THOSE WE SERVE”**

**FRESH FEED**

**QUALITY**

**VALUE**



### CLARKSVILLE FARM & RANCH CENTER

By Darrell Dunham

903 427 1922 903 427 1923

Clarksville is welcoming summer time and everything that comes with it. The days are getting longer and the grass is growing. To help maintain weed free pastures and hay meadows we have a full line of herbicides, non-restricted and restricted, as well as surfactant.

We also carry a wide selection of lawn and garden products to ensure that your yard looks it's best. If the bugs are giving you problems we have the items that can help with that too.

Hay season is also upon us and we have baler twine and net wrap at competitive prices. We can also meet any of your equipment maintenance needs with a full line of hydraulic oils and mystic hi-temp and all purpose grease.

We welcome everyone to come by and check out our growing selection of products. Have a great summer.

### CANTON FARM & RANCH CENTER

By Ruth Freeman

903 567 5223 903 567 6636



Spring is here and Summer on the way! For the past few weeks with the temperatures warming up, Bermuda grass planting for farms, ranches and lawn/turf folks has been one of the "to do's" on the top of their list. This season we have the new bermuda blend "Tierra Verde" which is a blend of 50% Mohawk and 50% Sahara. Tierra Verde features a rapid emergence, quick cover, and improved drought and heat tolerance traits. It also provides a productive and durable bermuda grass blend for pastures, hayfields, and landscape areas and is also well suited for erosion control planting, as well as to thicken thinning stands of existing bermuda in pastures and hayfields. Planting rate is 15 lbs. per ac. It is also a great time to implement your worming program for the season. Wormers such as Eprinex, Dectomax, Ivomec, and Cydectin, available in pour-on or injectable for cattle, as well as safeguard pellets, cubes and blocks for folks which choose to trough feed. We also have a broad range of wormers for horse, goat and sheep, in pastes, and pellets. For those raising bottle calves and weaned calves, come in and see us for vaccines, vitamins, and animal health products to fit your program. The Canton tire center is also available to take care of your car, truck, and tractor tire needs. From flats to balancing tires, they will get the job done. Feel free to stop in anytime our Farm and Ranch store hours are from 7:30-5:30 Monday-Friday, and 7:30-12:00 noon on Saturdays. Tire shop hours are Monday-Friday 7:30 am - 12:00 noon Come and see us!

### Feed Mill Representative Micro Ingredient Buyer

By Steve Freeman

903 885 7221 903 885 5036 800 722 0174



Can you believe June is already here? I mean the year is almost at the half way point and we are still getting rains. I want to thank everyone for keeping Wayne so busy with the fertilizer. Its nice to have all this grass growing weather! Weather also can contribute to an accelerated growth in our fly populations, and this year is a good year to see the benefits of feeding a fly growth regulators (IGR's). Fed as an additive thru feeds, minerals, or tubs, Coop has had great feed back from our customers that feed IGR; taking advantage of the benefits it offers by controlling fly populations, resulting in increased gains, and improving marketability. Shake up your neighbors, by having NO flies on your cattle (NO FLY ZONE)!

Give us a call to learn more about the convenience of this product 1-800-722-0174.

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VALUE



**Watch us as we grow! Above picture is current work in progress on our newest Farm and Ranch Center located in Canton. Coming this fall for your shopping convenience. We are currently inhibited at our current location in Canton with the work being done to expand Highway 243. Please bear with us at this time as we are working diligently to get our new store open for our members!**