

NETFC NOW



SULPHUR SPRINGS GREENVILLE CANTON CLARKSVILLE



GENERAL MANAGER'S VIEWPOINT

by Brad Johnson

Our heartfelt sympathy and prayers are extended to our South Texas neighbors that are currently being ravaged by Hurricane Harvey. Your Northeast Texas Coop is coordinating efforts for agriculture relief with Texas A&M Agrilife Extension Distribution points at Angleton and La Porte. We currently have a truckload of dog food, shavings, cubes and all purpose livestock feed headed to Angleton on Saturday, September 2nd. A second truckload is being coordinated for livestock needs next week. Northeast Texas Farmers Co-op is proud to be a part of this effort in conjunction with some of our Vendors that we do business with. We will continually monitor this awful situation for additional needs in the coming days. It has been a blessing to watch the stories being shared showing what this great state of TEXAS is all about!

Have a blessed September!



We will be closed on Monday, Sept 4th, open regular hours on Tuesday, Sept 5th



RETAIL FARM SUPPLY & SULPHUR SPRINGS FERTILIZER by Jim Ratzlaff

903 885 3143 Store 903 885 5036 Fertilizer

Did you know that you can graze cattle on winter pasture for less than half than they can be wintered on hay? I know we have plenty of hay this year, so this would be a good year to work on saving hay to get ahead for next year. We will have some good figures and ideas to look at our Fall Seed Meetings, at the following locations: Tuesday Sept. 5 at 6:00 PM at the Hopkins County Civic Center in Sulphur Springs, RSVP 903-885-3143: Thursday Sept. 7 at 6:00 PM at the Northeast Texas Farmers Co-op Farm & Ranch Center in Clarksville RSVP 903-427-1922: Monday Sept. 11 at 6:00 PM at the Farm Bureau Meeting room in Canton RSVP 903-567-5223: Tuesday Sept. 12 at 6:00 PM at the Fletcher Warren Civic Center in Greenville RSVP 903-455-6365.

September 2017

Sulphur Springs & Clarksville Retail

Inside this issue:

Retail Farm Supply 2 & S S Fertilizer

Customer Service & 3 Canton Update

Sulphur Springs Farm & Ranch Cente

Clarksville Farm & 4 Ranch

Hurricane Harvey 4 Relief Effort

Fall Seed Meetings:

Sulphur Springs-Tuesday, Sept 5th.

Clarksville-Thursday, Sept 7th.

Canton-Monday, Sept 11th.

Greenville-Tuesday, Sept 12th.

- We will present methods for stockpiling fall forages, what to do and what not to do to be a success. With the extra moisture we are having this fall, this would be a good year to look at stockpiling. I went to a meeting in Overton this week, and I learned that if we properly fertilize our fall warm season grasses, and allow them to grow till frost, these forages can have both better energy and protein levels after a frost than they had during July and August.
- Ryegrass seed prices are going to be higher this year. Elbon rye, wheat, and oats will be lower, but even then ryegrass will cost less or about the same per acre with a yield potential of double the forage over elbon rye, wheat or oats. Details at the meeting.
- The higher ryegrass price is due to fewer acres being planted for seed in Oregon. We were able to contract the same amount of TAM T BO as last year at a very good price.
- We will have BlackHawk Clover, Crimson Clover, White Cloud Clover, which is a Crimson Clover with a white blossom, Ball Clover, Durana and a few others.
- We will have suggestions that we can do to help our summer pastures next summer.
- Army worms are working hard at taking over Northeast Texas. Be sure to scout your hay meadows and
 pastures daily. They don't call them army worms for nothing. It does not take them long to eat up the grass
 and leave nothing but a few stems. Check with your Northeast Texas Farmers Co-op Farm and Ranch Centers for what you may need to spray with.
- We have a few bags of a new Ryegrass called ARG, Accelerated Root Growth which has the ability to grow not only more roots but they go extra deep. There is a catch to it, the roots will need to be forced to grow deeper, which is done by either a drought forcing the roots to grow towards water or plant it very thick with at least 40 lbs of seed per acre which will force the roots to try to outrun its neighbor's roots. The benefits to this extra deep root is four fold. First, it puts roots down deeper into the soil which feeds the microbes that lay deeper into the soil. This helps break down nutrients that have leached deep beyond the normal root zone. Secondly, the ryegrass root that die will leave a pathway for the warm season grasses to follow. Third, with the combination of both the dead ryegrass roots and the extra microbes, the organic matter in the soil will be increased. Last of all, the moisture holding capacity will be increased. And, on top of all of that, you get to graze and or make hay out of it.
- Don't let up on your fly control. With all the wet weather there have been an abundance of nesting places for the stable fly and the heel flies. Since these two flies do not have to lay their eggs in fresh manure and both can hatch out in any damp place, we will have to control them when they get on our cattle. If you used fly tags last spring, they are probably losing their effectiveness by now.
- Then we have the Vet Gun and we have a new product to treat with. It is Abamectin. It can be used on beef cattle and non-lactating dairy cows of all ages providing they are over 600 lbs of body weight. Limited to treat just one time in a 12 month period, so once a year is all that is a legal treatment. Do not use on cattle in feed lots. Do not use on cattle within 90 days of slaughter. And do not smoke within ten feet of the capsules or while using the Vet Gun. With all of those precautions, it makes it sound like we need to keep it under lock and key. The cost is about \$3 per head.
- If you have been using Permethrin, and are looking for a change, you can use the Vet Gun with the AIM L Capsules. Lambda Cyhalohrin is the insecticide. Cattle must be at least 600 lbs. Cost is about \$1.70 per dose and can be used 4 times in 6 months and the second dose may be given in two weeks of the first dose. Applying now, and again in two weeks, should give excellent fly control for some time. You may make it till frost if you have been feeding IGR. I seen no restrictions for feed lot or slaughter, and the label did not mention dairy, so if it is not listed, it is not cleared for dairy.
- I was the first to complain about the high price of the Vet Gun and I was also the first to buy one at the Coop. That was two years ago, and it has been a smart buy for me. Nothing is perfect all the time. The solution? My herd has less flies on them and if there are a few cattle that are loaded with flies I take the Vet Gun and sneak up on them and very quickly solve the problem. That makes that Vet Gun very affordable. I think most people I talk to have more fun with the Vet Gun than they will let their wife know.



We will be closed on Monday, Sept 4th, open regular hours on Tuesday, Sept 5th.

Customer Service Representative By David Holt 903 885 7221 903 885 5036 800 722 0174

Can anyone remember a "green, lush" August ? I moved down here to Sulphur Springs in January of 1978. If I remember correctly, there was a little snow on the ground and it was below freezing, but felt nice, because the morning we had headed down here, it was a ways below -o- degrees. Then by that August, the experience of 100 degrees and brown grass, made a person from the Midwest wonder what's next? Well, after 39 years I still ask myself that question, though I have decided to wait 5 minutes and it will change. Texas is an adventure! I am bringing this up as a reminder of how livestock needs change during the temperature changes we experience, and how we know their needs change due to the grass situation. An NRC study back in 1987, showed that feed intake was optimum during the temperatures of 59 to 77 degrees, and above 77 to 95 degrees intake could fall 10% and if there is no night cooling it could drop 35%, too hot to eat. The other temperature direction, below 59 degrees, the intake requirements jump 3%, below 23 degrees intake jumps 7%, and below 5 degrees, intake can jump 16%. I would rather not go below the 5 degrees. Now, the majority of Northeast Texas is blessed with green grass, and the cooling of our daytime highs have a favorable impact on the livestock. The rains we have received have given our area the continued growth of grass and the green is a cooling color for the livestock. People say there is an abundance of hay, but they question the quality and nutrient value of some hay. As a reminder, the Northeast Texas Farmers Coop has a lab to do an analysis on your forage to let you know the nutrient value as a guide for the most efficient use of the forage. Testing can eliminate some of the guess work with implementing a feed program for the cows that are nursing, breeding, or calves that have been weaned and body condition needs improvement. My calves need to continue to grow. There are several conditions that the forage test can help answer. The other item that is on our minds here in Northeast Texas is that we have so far been spared the wrath of Hurricane Harvey and I know there are a lot of families with sons and daughters, brothers and sisters, parents and so on, that are in the path of disaster. We hope and pray that they have been able to get out of harms way and to safety. In conclusion, have a safe and prosperous month. With respect, the Scale House personnel.

CANTON FARM AND RANCH CENTER PROGRESS REPORT!

We are still on tract for opening our newest Farm and Ranch Center in Canton the 2nd day of October. We are looking forward to getting out of our current store location to be able to better serve your needs with additional merchandise for all your agricultural needs.





SULPHUR SPRINGS FARM & RANCH CENTER By Donnie Peters 903 885 3143



<u>Watch Out For</u> Fall Army Worms

They continue to plague many producers and could be back 2 more times before the season is over. Armyworms continue to do much damage in pastures and hay meadows alike and with the current growing conditions, they maybe lingering. Lambda-Cy continues to be the product of choice at 4 ounces per acre. Dimilin may be used as well but this is an IGR so to get this to work it must be applied before the worms get there so when the worms hatch they

will be effected before they reach 1/4 of an inch long. Many folks won't find them before they are much larger that that. As for scouting for potential areas that the armyworm moths will lay their eggs, look for the most lush areas of fields which is where they probably have already been. The moth will lay her eggs where she believes the best chance of survival to reproduce another generation.

I expect hatches to be the second or third week of September and October as that will go with the life cycle. Many producers may be thinking of what to do about winter pastures. Ryegrass prices will be higher this year as a result of droughty conditions in Oregon and a decline in acreage for growing ryegrass. The difference in seed cost between small grains and ryegrass will be very close this year. As for yield potential, ryegrass will usually produce nearly 2 times more than small grains and will last longer in pastures. Clovers can be added to generate nitrogen into the soil for the permanent sod. Turnips, forage collards or mustard may be added to get earlier forage for grazing. Be sure to attend one of our seed meetings to get the latest information.

CLARKSVILLE FARM & RANCH CENTER By Darrell Dunham

903 427 1922 903 427 1923



First and foremost we are looking forward to our seed meeting on September 7th where we will begin serving hamburgers at 6:00 for everyone in attendance and following with a presentation of the different seeds that will be available, production history as well as pricing.

This summer has certainly been unusual and we are very thankful for the rain but when seasons change so do producer needs and we will be having a feed meeting towards the end of this month to let folks know what winter feeding products will be available and answer any question that arise.

With fall coming on we look forward to assisting with any of your cattle working needs whether it be medicine, fly control, castration or fencing needs.

As always your business is truly appreciated and we will do whatever is possible to help in anyway that we can.

HURRICANE HARVEY

We are proud that our Northeast Texas Farmers Co-op employees have also donated money to the Salvation Army to be distributed thru their chain for human relief.

NORTHEAST TEXAS FARMERS CO-OP FALL SEED MEETING

TUESDAY, SEPTEMBER 5, Hopkins County Civic Center, Sulphur Springs. RSVP 903-885-3143.

THURSDAY, SEPTEMBER 7, at the Northeast Texas Farmers Co-op Farm & Ranch Center, Clarksville, TX, 105 Hwy. 37 S. RSVP 903-427-1922.

MONDAY, SEPTEMBER 11, Canton, TX. Farm Bureau meeting room, RSVP 903-567-5223.

TUESDAY, SEPTEMBER 12, Fletcher Warren Civic Center, Gecenville, TX. RSVP 903-455-6365.

—MEETING AGENDA-

- 6:00 PM Serving a hamburger meal
- 6:45 PM Welcome & invocation
- 7:00 PM General Manager, Brad Johnson
- 7:15 PM Bulk Food for winter pastures, David Holt & Steve Froeman
- 7:30 PM Cereal grains versus ryegrass & recommendations, Donnie Peters
- 8:00 PM Saving on Winter Feed cost, Jim Ratzlaff
- 8:30 PM Close and door prizes, must be present to win



NORTHEAST TEXAS FARMERS CO-OP

www.netfc.com " Owned By Those We Serve?"

428 N. Jacknon Seighar Springs, TX

983-485-4365 903-567-5223 961 BOIS D'ARC 251 E. Rey. 243 Gregorille, TX Canten, TX

165 Hwy 37 S Clarkwills, TX 75426